

# Labor's trusted partner in better health



we know unions represent the backbone of America's workers; keeping them healthy is our purpose.

Traditional healthcare in the U.S. is broken, and we offer a better way.

Marathon Health serves **80+ unions** who represent more than **340,000** members and their families. We are one of the largest **value-based, advanced primary care providers** in the U.S., with more than **2.5M** eligible patients.<sup>1</sup>



Marathon provides **direct primary care**, through in-person health centers and 24/7 virtual access.



By combining advanced primary care with value-driven population health management we deliver better outcomes and meaningful savings.

# How we lower your total cost of care



Predictable per-member per-month flat fee membership model.



**Data driven** patient engagement strategies.



Low or no copays and fees for members.



Performance guarantees that drive financial alignment.

680+
health centers

50 state

states with with virtual care available, and **41** states with physical health centers

**1,050** providers employed by Marathon Health

**97%** client retention

# 6-time Best in KLAS®

award winner for Employer-Sponsored Healthcare Services

# By your side across the U.S.



Physical locations

Virtual access in all 50 states

## Marathon's proven performance



#### Better provider experience

90% provider retention

97% of providers have improved patient relationships<sup>3</sup>



### Better patient experience

95% of patients rate their provider as excellent or good<sup>1</sup>

**3.4 average visits** per member per year

87+ average patient Net Promoter® Score



#### Better health outcomes

82% of our patients report their overall health improved

**50%+** high risk patient engagement<sup>1</sup>

Up to 90% of medical needs met in our health centers



#### Reducing costs for clients and patients

Millions of dollars in patient copay/deductible savings through our platform

17% gross savings average by year 3, and 31% by year 52

This has proven to be the best pro-active measure to help reduce spending in a self-fund health plan. Our partnership has made all the difference in the world for our members and our Plan.

Rick Fischer, IBEW Local 212



athon internal analysis looking at performance of 80 clients and 170,000 lives against average 6.5% trend Milliman survey of 200 DPC physicians